XEBEC MANUFACTURERS REP SPOTLIGHT

FactoryLink

factorylink.com

Company Name
FactoryLink
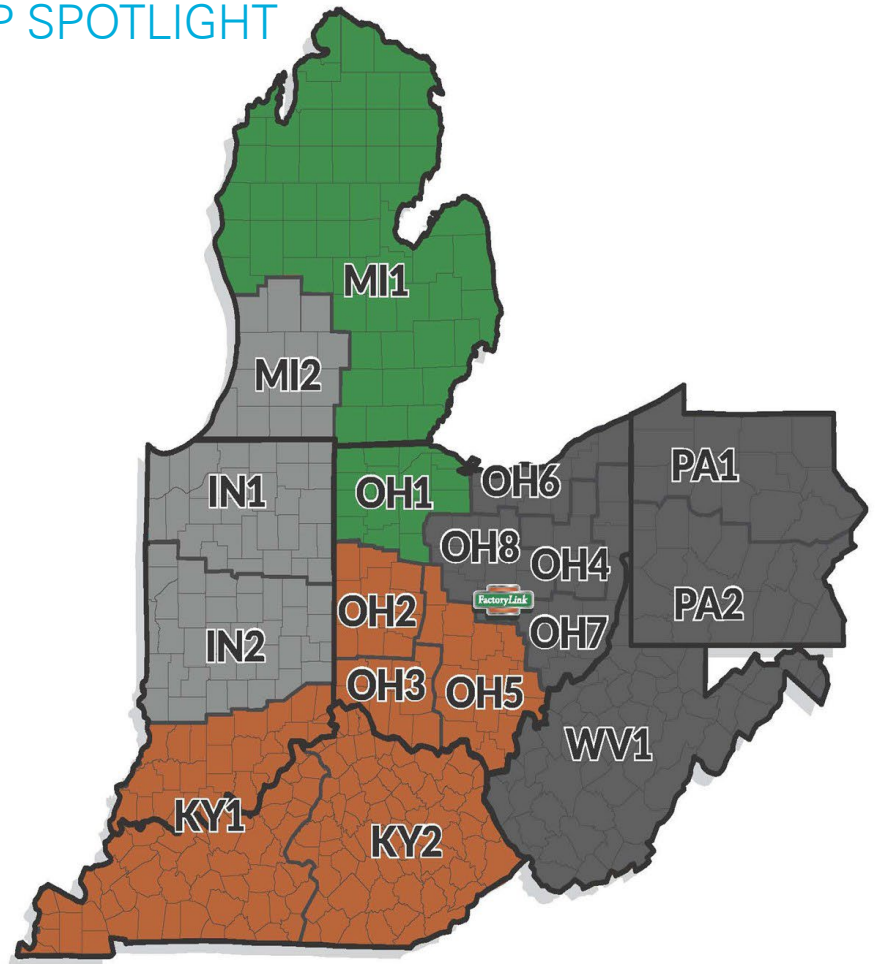
Address: 5 Harrison Avenue, Mount Vernon, OH 43050

Phone: (740) 392-0330

States Repping Xebec: IN, KY, OH, MI, W. PA, WV

Number of Years Repping Xebec: Since they were established in the United States

Number of Employees: 11

About FactoryLink

We are a Technical Marketing Company that has the sales and technical skills to market and support metalworking cutting tools, metrology products, and assembly tools.

With our market place knowledge we establish a quality distribution sales channel for our principals. For our distributors we provide sales support, technical product training, marketing program planning, and targeted sales planning.

1-800-306-5901 | **sales@iptamerica.com**

Linked in. ▶ **YouTube**
@XebecDeburring

Our sales growth plans are focused on working and spending most of our time at the end-user customer. We take pride in our abilities to solve the end-user's problems, provide solutions, increase their productivity and create brand awareness. Our headquarters are located central to the marketplace that we serve in Mount Vernon, Ohio.

Meet the Team

Mark Hauberg
Title: President
Email: mhauberg@factorylink.com

Elaine Hauberg
Title: EVP & Finance
Email: ehauberg@factorylink.com

Ed Krall
Title: VP Sales & Marketing
Email: ekrall@factorylink.com

Nicole Katz
Title: Sales Support
Email: nkatz@factorylink.com

Jenn Geiger
Title: Marketing Manager
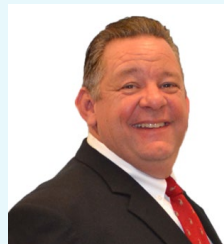**Email:** jgeiger@factorylink.com

Sara Odziana
Title: Michigan Sales Support
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Reps

Dave Lemley
Title: Regional Manager
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Areas Covered / Territory: See map – Dark Grey

Ed DeWitt
Title: Regional Manager
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Areas Covered / Territory: See map – Green

Beau Adair
Title: Regional Manager
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Areas Covered / Territory: See map – Light Grey

Randy Holt
Title: Regional Manager
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Phone: 812-599-9488
Areas Covered / Territory: See map- Orange